

# INFORMER

## *Thanks for bringing your cheer to our Holiday Open House!*

Almost \$4,000 was raised for [Food for the Hungry](#) at our Holiday Open House on December 5, thanks to the generosity of all our donors, board members, and attendees. The [Ray Cam Cooperative Centre](#) was the grateful recipient of a large box of donated children's coats and socks for families in need in Vancouver's Strathcona community.



See all event  
photos [HERE](#)



Message from EVP Dana Taylor

## *New Horizons – Lower Dues & Do More!*

Big news: MCABC has lowered most Voting Contractor dues. In 78 years of operation, MCABC has been funded by various methods: individual membership dues, to grants from union contractors' collective agreements, to the current structure where dues are based on company payroll.

But this is the first time – to my knowledge – that dues have gone down! For all but one category of payroll volume membership, dues have been reduced from 5%

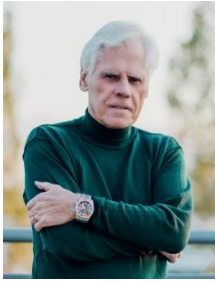
to almost 29%. Why did the dues rates change? The simple answer is we want more contractors to join. Our fees were unaffordable to some contractors, so we reduced them.

### LOWER DUES

MCABC membership provides good value for money. The world of mechanical contracting is complex and is becoming increasingly specialized, requiring the attention of an organization focused on the interests and concerns of

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## Associates: Are you making the money you should?



At this Associates Luncheon, Ron Coleman will give you some eye-opening insights into calculating your profits and what your margins should be. Bring your questions.

Wednesday, **January 16** at the **Four Points Hotel by Sheraton, Surrey**

**Information & Registration**

## GET SCHOOLED



### Blueprint Reading

This one-day course introduces students to the reading and understanding of mechanical and architectural drawings.

- **January 20, 2019**
- MCABC Burnaby classroom
- Three Gold Seal credits
- [More information and registration](#)

### Estimating 101

Estimating 101 will provide you with the fundamentals of estimating.

- **February 2 & 3, 2019**
- MCABC Burnaby classroom
- Two Gold Seal credits
- [More information and registration](#)

### Construction Industry Ethics Classroom Course

This course will help you understand ethics as they relate to the construction industry. The course is interactive and includes case studies, practical examples, videos and a course glossary.

- **February 27, 2019**
- MCABC Burnaby classroom
- 1 Gold Seal credit
- [More information and registration](#)

### Estimating 201

This course is the follow-up course of estimating 101. At the end of the course you will have been

- **March 9 & 10, 2019**
- MCABC Burnaby classroom
- Two Gold Seal credits
- [More information and registration](#)

## It's Time to Renew your MCABC Membership Online!



[Click to Renew](#)

Membership fees for 2019 are now due.  
For your convenience, memberships can be renewed and paid for online.  
It's easy to maintain the benefits of membership!

**Contractors and Voting Affiliate members, your dues have been lowered  
by an average of 21%!**

Please ensure your accounting department is aware of our switch to online renewals.  
If you have additional accounting needs in order to renew, please contact MCABC's [Berry Lam](#) at 604-205-5058.



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2019 MCA WESTERN REGION CONFERENCE MAY 30-JUNE 2

# TRANSITION

## Embracing Change

Registration is Open for 2019 MCA Western Regional Conference - Embracing Change, May 30 to June 2

Jointly hosted by the MCAs of BC, Alberta, Saskatchewan and Manitoba, this conference in Banff, Alberta promises to be one for the history books. Early bird pricing ends March 31.

[Schedule & Registration Form](#)
[Sponsorship Opportunities](#)


Above, **Bryan Jones** (left), JSA Sales, presents a donation to **Dennis Coutts** of **Habitat for Humanity Greater Vancouver** from proceeds of the 2018 MCABC CIPH-BC golf tournament.

With several housing projects on the go around Metro Vancouver, Habitat for Humanity Greater Vancouver is always looking for contractors to add to their list of tenderers and suppliers. If you are interested in being a part of H4HGV's good work, please [contact Dennis Coutts](#).

Right, MCABC's **Dana Taylor** presents **Carissa Youssef**, Director of Philanthropy & Public Engagement with **Food for the Hungry Canada**, with proceeds of our 2018 Holiday Open House fundraisers.



Left, the hefty collection of coats, socks and kids clothes collected for the **Ray Cam Cooperative Centre** at the Holiday Open House on December 5. Thank you!

## Hear about Construction Opportunities at YVR on January 8

Attend this event at Richmond's Pacific Gateway Hotel to hear about construction opportunities at YVR in 2019. Meet the team and ask questions.

Registration and Open House: 12:30 p.m. to 1:15 p.m.

2019 Construction Program Briefing: 1:15 p.m. to 2:30 p.m.

Open House: 2:30 p.m. to 4:30 p.m.

[Free Registration](#)

Mechanical Contractors Association of British Columbia

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## *Welcome* new (and returning) MCABC members!

- **A. George Recruitment** — Associate member. Construction Specialist Recruitment Agency focusing on project managers, estimators, management and sales positions, covering Western Canada. Head quarters in Vancouver.
- **Canadian Western Bank** — Professional member. Full service personal and business banking serving Western Canada.
- **Stewart Welding Consulting** — Professional member. Development of welding and joining solutions. Based in Surrey.
- **Pro-West Sales** — Associate member. Plumbing supplier.
- **Yorkland Controls** — Associate member. Distributors of heating control products as well as building automation, lighting, security and energy products. Based in North York, Ontario.
- Welcome back to **Vondella Mechanical Group** (Nanaimo) and **Sierra Sales** (Langley).
- And an extra warm welcome to our newest Student Members: **Hayden Hall** (Port Coquitlam), **Rena Jiang** (Richmond), **Hooman Mihanyar** (Burnaby), **Dhanush Amba** (Burnaby), **Sarah Fraser** (Nanaimo), **James Xu** (Burnaby), **Salam Bajoka** (Surrey), **Kristy Tam** (Vancouver), **Blake Gorrill** (Surrey), **Leendace Perez** (Surrey), **Taranveer Saran** (Delta), **Vishal Kanda** (Surrey), **Benita Chan** (Vancouver).

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### Mechanical contractors:

### **You are responsible for estimating for, and supplying, sheet metal shields and hangers in certain cases**

*Mechanicals need to be aware of installation requirements where continuous vapour barrier is required on cold water piping systems*

Dated August 20, 2018, the following update to the BC Insulation Contractors Association Quality Standards Manual was provided to MCABC by the BC Insulation Contractors Association (BCICA) Technical Committee:

- a) Where a continuous vapour barrier is required, Insulation Contractors include for Crush Proof Insulation at Hanger / Support locations for piping 2-1/2" and larger unless specified otherwise. Sheet Metal Shields are NOT included and shall be the responsibility of the Mechanical Contractor.
- b) Where the use of Pre-manufactured or Engineered Insulation Systems are specified for Hangers / Supports, they are NOT included and shall the responsibility of the Mechanical Contractor.



Message from EVP Dana Taylor — continued from page 1

of its contractors. If you are a mechanical contractor and are looking for education, advocacy or simply information that supports you and your business interests, then MCABC remains the one-stop shop where all these needs may be met.

Your MCABC contractor membership doesn't stop in BC. Included with it is membership in both MCA Canada and the Mechanical Service Contractors of Canada (MSCC). Those relationships provide access to affiliations worldwide, including MCA America and its products and services.

Your Board of Directors believes that we now have rates that align to the value for services provided and are in keeping with rates of similar trade associations. In order to cope with reduced dues, however, the math is simple: MCABC must grow its membership. So this is on our agenda in the New Year and beyond, and we ask for your help. We need our champions! Please talk to any non-member contractor colleagues you may have and let them know about all the great things you get out of being an MCABC member.

About three ago, the MCABC Board brought together a 'shadow' planning group made up of younger industry

professionals. This Next Gen group was asked to identify six things that would encourage more young professionals to get involved in the association.



One of their requests was to be included in more MCABC activities. To do that, Next Gen realized that they had to identify themselves within the association, then set out to turn the proposition on its head and instead of waiting to be asked to join in they decided to create activities to which everyone was invited.

To that end, since August of this year the Next Gen group has conducted two successful events attended by members young and old. More than 30 participants trudged their way hiking the 10 kilometers around Buntzen Lake in August, then off to the pub for a burger and beer. In November, a sold-out crowd gathered for a bowling and Pizza night at Rev's Bowling in Burnaby. Congratulations Next Gen – we look forward to seeing more of you in the 2019.

## Passing of Sean Ready of JSA Sales

December 5, 1968 – December 4, 2018



It is with sadness that we share news of the death of Sean Ready. Sean was a long-time employee of JSA Sales, and previously of EMCO.

A Celebration of Sean's life will be held at 12 noon on January 13, 2019, at Saints Nicholas and Dimitrios Greek Orthodox Church, 4541 Boundary Road in Vancouver.

[View Sean's Obituary](#)



Join us at  
#BUILDEXVancouver

**February 13 & 14, 2019**  
Vancouver Convention Centre West



MCABC is a proud supporter of BUILDDEX Vancouver 2019, which will take place at the Vancouver Convention Centre West on February 13 & 14.



BUILDDEX Vancouver is Western Canada's largest event for the holistic building industry bringing together 14,000 attendees and a growing conference program with esteemed speakers. You can register online at [www.buildexvancouver.com](http://www.buildexvancouver.com).

## MCABC CALENDAR OF EVENTS

January 9	MCABC Board Meeting	MCABC Boardroom, Burnaby
January 16	<a href="#">Associates Meeting &amp; Luncheon</a>	Four Points by Sheraton, Surrey
January 20	<a href="#">Blueprint Reading</a>	MCABC Classroom, Burnaby
February 2 & 3	<a href="#">Estimating 101</a>	MCABC Classroom, Burnaby
February 27	<a href="#">Construction Industry Ethics</a>	MCABC Classroom, Burnaby
March 9 & 10	<a href="#">Estimating 201</a>	MCABC Classroom, Burnaby
March 27	MCABC Board Meeting	MCABC Boardroom, Burnaby
May 24	Fraser Valley Golf Tournament	Morgan Creek Golf Course, Surrey
May 30—June 2	<a href="#">Western Region MCA Conference</a>	Fairmont Banff Springs, Banff
May 31	<a href="#">MCABC Annual General Meeting</a>	Fairmont Banff Springs, Banff

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